



Director Of Development

Career Opportunity

This is a rare and exciting opportunity to join the Executive leadership team at Roundup River Ranch and help shape the future of this much loved and widely respected non-profit that offers life changing experiences for seriously ill children and their families.

The most qualified candidates must be able to demonstrate a successful track record leading a fundraising team in achieving revenues in excess of \$5 million annually. Experience developing comprehensive and multi-faceted strategies is essential.

Roundup River Ranch is more than just a place to work – you'll be based in the heart of our spectacular camp setting where you'll have a front row seat to watch all the fun of camp, from the comfort of our modern and spacious on-site offices. Campers are number one at Roundup River Ranch and we know that without our team of valued staff, we can't deliver our important Mission.

Staff receive competitive pay and a generous benefits package that includes full health, vision and dental insurance. We also offer insurance premium subsidies for spouse and dependent insurance. Join our 403(b) retirement plan and enjoy up to a 3% match. We encourage wellness both at work and home and support our staff with free annual access to 'Calm – the #1 app for meditation and sleep' in addition to a \$1000 benefit to help cover the cost of an active lifestyle. We offer flexible schedules, paid time off and the option to include remote working as work allows.

Highlights of the position include:

- Collaborating with the Executive leadership team to develop and achieve annual organizational goals
- Developing and managing multi-faceted fundraising strategies to achieve annual budgets
- Providing inspirational leadership to a team of dedicated fundraising professionals
- Cultivating strong working relationships with Board members
- Engaging donors with a compelling connection to the Roundup River Ranch Mission
- Presenting signature gala events with the capacity to meet \$million+ fundraising goals
- Engaging a diverse philanthropic audience through a variety of communications channels and media
- Personally stewarding and cultivating an extensive portfolio of donors at the 'major gifts' level
- Expanding the community of Roundup River Ranch supporters in Denver and surrounding areas

The most qualified candidates will be able to demonstrate the following:

- At least 2 years experience as Director Of Development
- Ability to achieve annual fundraising goals in excess of \$5 million
- Comprehensive knowledge of current, emerging and innovative best practice in philanthropy
- Passion for supporting a Mission-centric community in achieving their philanthropic objectives
- Experience as an senior executive leader developing organizational strategies and goals
- Extensive experience building and maintaining philanthropic relationships within a sophisticated donor base
- Successful track record leading and inspiring an extensive Development team

- Confident signature gala event planning, knowledge and experience
- Exceptional verbal and written communication skills
- Highly competent in the use of technology, including MS Office Suite and Raisers Edge donor database or similar

Don't delay – apply today. We receive large numbers of applications for every position that we post. If this sounds like you, and you'd like to learn more, we'll be reaching out to the most qualified candidates very soon. Follow the link below to visit our website and submit your application.

<https://roundupriverranch.org/about-us/employment/>